| Year of Launch   | October 1995 (24th year of operations)   |
|--|--|
| Parent Company   | A subsidiary of Sony Corporation, Japan backed by Sony Pictures<br>Television (SPT) USA  |
| Broadcast Formats  | Standard Definition and High Definition formats  |
| Businesses   | General Entertainment, Sports, Movies, Factual entertainment, Regional,<br>Film production, Kids, Digital and Music  |
| Distribution reach                                       | 170 million households in over 8000 towns across India<br>Over 700 million viewers across India  |
| International Presence                                   | <ul> <li>Available in 167 countries with 16 feeds</li> <li>Distributed in over 70 countries</li> </ul>   |
| Key Management   | <ul> <li>Managing Director &amp; CEO: N.P. Singh</li> <li>CFO: Nitin Nadkarni</li> <li>General Counsel: Ashok Nambissan</li> <li>Chief Revenue Officer (Network Sales and International Business) –<br/>Rohit Gupta</li> <li>Chief Revenue Officer (Distribution &amp; Sports Business) – Rajesh Kaul</li> </ul> |
| Channel Break-up   |  |
| General Entertainment<br>Channels <b>(GEC's)</b> - Hindi | <ol> <li>Sony Entertainment Television: SET &amp; SET HD – Flagship Hindi GEC<br/>with cross interest programming</li> </ol>   |
| 5 channels   | <ol> <li>Sony SAB &amp; Sony SAB HD – India's first family oriented humour<br/>entertainment channels</li> </ol>   |
|  | 3. Sony Pal – archival content from SET and SAB  |
| Regional Channels –<br>Bengali<br>Marathi                | <ol> <li>Sony AATH – SPN's premium Bangla entertainment channel.</li> <li>Sony Marathi – SPN's Marathi general entertainment channel.</li> </ol>   |
| (2 channel)  |  |



| General Entertainment<br><b>Channels (GEC's) –</b> English<br>(2 channels) | <ol> <li>AXN and AXN HD – Edge of the seat, explosive action and<br/>adventure programming</li> </ol>  |
|--|--|
| Sports Channels<br>(10 channels)   | <ol> <li>SONY SIX, SONY SIX HD</li> <li>SONY ESPN, SONY ESPN HD</li> <li>SONY TEN Sports – (SONY TEN 1, SONY TEN 1 HD, SONY TEN 2,<br/>SONY TEN 2 HD, SONY TEN 3, SONY TEN 3 HD)</li> </ol>                    |
| Movies – Hindi Channels<br>(4 channels)                                    | <ol> <li>Sony MAX and Sony MAX HD – provide movie buffs the best of<br/>Hindi Cinema</li> <li>Sony MAX 2 – brings alive yesteryear Hindi cinema</li> <li>Sony WAH – FTA channel for Rural audiences</li> </ol> |
| Movies – English Channels<br>(2 channels)                                  | <ol> <li>Sony PIX and Sony PIX HD – engages viewers with amazing<br/>Hollywood films</li> </ol>  |
| Factual Entertainment<br>Channels<br>(2 channels)                          | Sony BBC Earth and Sony BBC Earth HD - award-winning factual programming from BBC  |
| Kids Channel<br>(1 channel)  | Sony YAY! – A kids entertainment channel with homegrown original content in three language feeds Hindi, Tamil and Telugu   |
| Music Channels<br>(1 channel)  | Sony MIX - foot-tapping Hindi music channel  |
| Movie Production   | SPN Productions works on a co-production level with some of the biggest names in Bollywood.  |
| TV & Digital Production  | StudioNEXT an independent business unit of SPN to create original content and IPs for Television and Digital media within India and globally.  |
| Digital (VOD platform)   | SonyLIV – the network's OTT platform for LIVE sports, movies, music, short films, original and archival content.   |
| Corporate Social<br>Responsibility   | 'Ek India Happywala' is its call to action which guides its contribution to society. The 3 impact areas - Environment, Education and Empowerment.  |



## Company Profile

Sony Pictures Networks India (SPN), is one of India's leading media companies that owns, operates and broadcasts a bouquet of television and digital channels. Backed by Sony Pictures Television (SPT), SPN began its journey two decades ago in 1995. In its 24<sup>th</sup> year of existence, the company reaches out to over 700 million viewers across India every day. The network telecasts a variety of channels ranging from general entertainment, sports, digital, music and films in both Standard Definition (SD) and High Definition (HD) formats.

**General Entertainment (GEC's)**: Sony Entertainment Television (SET) is the flagship channel of SPN. With a creative and innovative approach, SET and SET HD have become immensely popular with its cross-interest programming. SPN engages audiences with rib-tickling humour while simultaneously embracing its changing cultural fabric with its family-oriented humour entertainment channel SAB and SAB HD. Offering popular content from SET and SAB TV, Sony Pal is a genre leader in rural Hindi speaking markets (HSM) showcasing the best of Hindi general entertainment and Hindi movies from SPN's content library. Sony MIX thrills audiences with foot-tapping Hindi music. Sony AATH is the premium Bangla entertainment channel with an eclectic mix of fiction and regionally produced animation programmes. AXN and AXN HD keep viewers on the edge of their seats with explosive action and adventure programming. Sony YAY! the kids entertainment channel, promises to be the destination of unlimited happiness for kids. Bringing BBC's award-winning factual programming to the Indian audience, the network has entered a joint venture with BBC Earth to launch Sony BBC Earth HD. With an endeavour to weave bonds of genuine emotions with each life it touches, Sony Marathi aims at breaking stereotypes while celebrating the rich cultural fabric of Maharashtra through its innovative and engaging content.

<u>Sports</u>: SPN has several sports channels, SONY SIX, SONY SIX HD, SONY ESPN, SONY ESPN HD, SONY TEN 1, SONY TEN 1 HD, SONY TEN 2, SONY TEN 2 HD, SONY TEN 3, SONY TEN 3 HD. With an enviable line-up of sporting action across genres, SPN brings international sports brands such as UFC, NBA, UEFA EURO 2020, FA Cup, SerieA, LaLiga Santander, UEFA Champions League, UEFA Europa League, UEFA Nations League, Australian Open, ATP World Tour, WWE, Impact Wrestling, England and Wales Cricket Board, Cricket Australia, Pakistan Cricket Board, Sri Lanka Cricket, Cricket South Africa, Cricket West Indies, Zimbabwe Cricket Board, Cricket Ireland, Pro Wrestling League, Pro Volleyball League and Formula E to Indian shores to deliver a distinct experience and engage viewers in a multi-sport milieu.

<u>Digital</u>: In 2013, SPN launched SonyLIV - the premium video-on-demand (VOD) service and has seen success with its original premium content #LoveBytes, Tanlines and Lost and Found to name a few. Apart from archival and regional content, movie premieres, short films and LIVE sports are also a very important facet of the SonyLIV offering and the platform has already reached over 80 million app downloads so far.

<u>Movies</u>: Sony MAX, Sony Max 2 and Sony MAX HD provide movie buffs with the very best of Hindi cinema. MAX is the destination for world premieres, while MAX HD mirrors the disposition of the Indian viewers who love their movies, appreciate superior and premium quality in their TV viewing experience. MAX 2 caters to the needs of the discerning viewers who appreciate rich Indian cinema that are evergreen and iconic in nature. Sony WAH is a FTA movie channel for rural audiences. The network's English movie channels Sony PIX and Sony PIX HD engage viewers with Hollywood films.

<u>SPN Productions</u>: SPN has successfully ventured into movie production with films like Piku, Azhar, Mubarakan, Poster Boys and Soorma. By working on a co-production model that's driven first and foremost by a strong script, the network reaffirms its belief in quality content.

<u>StudioNEXT</u>: An independent business unit of SPN, StudioNEXT will create original content and IPs for television and digital media within India and globally. This newly formed venture began its journey by co-producing Season 10 of KBC in partnership with Big Synergy. Going forward, StudioNEXT will produce new IPs whilst leveraging the existing ones under SPN media.

<u>Distribution</u>: Sony Pictures Networks distributes the networks television channels across different genres and languages through multiple content delivery platforms. It reaches out to over 170 million households across 8000 towns.



<u>Corporate Social Responsibility (CSR)</u>: SPN believes in giving back to the society it operates in; hence 'Ek India Happywala' is its call to action which guides its contribution to society. To create positive change in the society we live in, SPN focuses on 3 impact areas - Environment, Education and Empowerment.

## Awards:

The network has been recognised as an employer of choice within and outside the media industry. SPN was awarded the elite title of 'Aon Best Employers India' in the 2017 edition in recognition of SPN's unique workplace culture and exceptional people practices. SPN also featured among the Top 10 companies in Corporate India for employer with Best Health and Wellness Practices for the fourth consecutive year by SHRM & CGP Partners, listed by Working Mother & AVTAR as one of the 100 Best Companies for Women in India in 2018. In keeping with its commitment to be an employer of choice and incorporating progressive HR practices, SPN has numerous initiatives to make the company more employee-friendly.

